

Waypoint Consulting Group, LLC

Synopsis of GSA Contract #GS-10F-0335U
Mission Oriented Business Integrated Services (MOBIS)



Contract Description

Mission Oriented Business Integrated Services (**MOBIS**)

Standard Industry Group: 8744

Administrative Management and General Management Consulting Services:
(NAICS: 541611)

Service Code(s): R499

Contract Period: 21 August 2008 – 20 August 2013

Business size: Small

Waypoint Special Item Number (SIN) Codes

SIN 874-1: Consulting Services

Waypoint Consulting Group, LLC provides expert advice, assistance, guidance or counseling in support of an agency's management, organizational and business improvement efforts. Consulting services may include organizational assessments and reports documenting any proposed strategic, operational or organizational consultative efforts. Examples of Waypoint's consulting services include but are not limited to: strategic planning processes, management strategies, service delivery, customer value strategies & plans, business process redesign, performance improvement, organizational and job redesign, human capital management, business and action planning, process management systems, performance measures and indicators and process and productivity improvement.

SIN 874-2: Facilitation Services

Waypoint Consulting Group, LLC provides professional facilitation services to agencies engaging in collaborative efforts that support focused decision-making and execution against strategic requirements. Waypoint provides expertise and maintains a neutral position to structure and guide diverse working groups, integrated product/process teams (IPTs) or self-directed teams through consensus seeking strategies that explores both common and divergent interests and perspectives. Waypoint utilizes industry standard best practices to organize cross functional meetings and events. Facilitation services include the utilization of problem solving processes and tools to effectively resolve disputes and divergent viewpoints, defining and refining agenda materials, providing logistics support for meeting planning, documenting discussions and outcomes, debriefing meeting results to leadership teams and stakeholders, convening and leading large and small group discussions and preparing draft and final reports.

SIN 874-7: Program Integration and Project Management Services

Waypoint Consulting Group, LLC provides expert management and integration services for both programs and projects. These services include strategic planning and communications with stakeholders, high level and detailed project planning, scheduling of all project related activities, utilizing project management tools and methods including performance monitoring and measurement. Program integration and project management services also include reporting and documentation associated with all project objectives as well as the preparation and execution of briefings for all project close-out activities.

Company Overview

Waypoint Consulting Group, LLC, a small business entity, was established in October 2006 with a mission focused on improving Federal Government clients' performance, productivity and total cost of operations (TCO) through efficiently designed business processes and better use of their human capital and other assets. Waypoint is structured as a Partnership with Articles of Incorporation filed with the state of Colorado and is registered with Dun & Bradstreet #806899832.

Waypoint provides professional consulting, facilitation, training/development and project management services that guide strategic business transformations through the alignment of organizational objectives, improvement of operational processes and human capital strategies. Waypoint markets, sells and works in federal agencies in Washington, D.C. and throughout the United States, partnering closely with clients to design solutions in support of mission critical initiatives.

Contact Information

Waypoint Consulting Group, LLC
1425 K Street NW, Ste. 350
Washington, DC 20005

www.waypointcg.com

Authorized to Bind Firm:

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A Unique Approach

Our approach is what consistently differentiates us from our competitors. Principles such as collaboration, teamwork and instilling self-sufficiency are central to how we work with our clients.

This approach is strongly reflected throughout our core values, which include:

- Extraordinary commitment to people
- Unyielding focus on achieving client results
- Dedication to client collaboration and teamwork
- Fundamental belief in professional excellence
- Strong spirit of collegiality

Our culture and style is built entirely around working side-by-side with clients to get results in the most practical, sensible ways possible.

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Waypoint has extensive experience in guiding and assisting agencies in moving their missions forward to better serve their constituents.

Making the most of your agency's strategy, programs and people investments is critical to keeping pace with changing mission and constituent needs. Waypoint can support agencies through a wide range of mission oriented business integrated engagements.

Our Areas of Expertise

- Strategic Planning
- Program & Project Management
- Business Process Reengineering
- Six Sigma/Lean Tools
- Total Quality Management (TQM)
- ISO 9000 Quality Management System
- Measurements and Metrics
- Service Delivery Model Design & Implementation
- Organizational Structure Design
- Organizational Development
- Workforce Planning & Management
- Succession Planning
- Manpower Allocation
- Training Design & Delivery
- Career Development
- Culture Transformation
- Change Management & Communications
- Executive/Staff Coaching
- Leadership Development*

* Waypoint Consulting Group partners with Doug Krug of ELSolutions, to provide Leadership Development consulting services to help agencies define solutions that result in world-class leadership.

EL Solutions focusses on helping top executive teams create and sustain the focus and alignment essential to successfully deal with today's most pressing leadership challenges. The leadership development process creates an environment where new and developing leaders can thrive, resulting in continuous and sustainable successes. ELSolutions has provided similar services to clients including three Governor's Cabinets, the FBI's top executive team, the top leadership of Medicare/Medicaid, U.S. Marshals, all 50 Admirals in the Coast Guard as well as numerous executive teams in the corporate arena.

For more information on Mission Oriented Business Integrated Services (**MOBIS**) visit:
www.gsa.library.gsa.gov/ElibMain/scheduleSummary.do and enter 874
or contact: 1-800-241 7246